



# DENNIS GROUP

The Premier Planning, Design,  
Engineering and Construction  
Management Firm for the  
Food & Beverage Industry



# #1

Food and Beverage  
Design Firm  
in the United States

*Engineering News Record*

## \$500MM

Average annual  
construction value

## 80%

Work generated from  
repeat clients — we  
build business through  
successful partnerships

## 22 Years

Average food and  
beverage experience of  
our project managers,  
providing clients  
with a highly skilled,  
knowledgeable team

## Serving the Food & Beverage Industry for 30 years

Dennis Group offers complete planning, design, architecture, engineering, process design and construction management services exclusively to the food and beverage industries. We are experts in the design and construction of a wide array of food and beverage facilities.

Over the last 30 years, we have built a team with deep knowledge of the intricacies, challenges and needs of food manufacturers. We work as a true partner with our clients to understand their business objectives and create a solution that delivers the best result. As a full-service firm with all necessary disciplines in-house, we are uniquely structured to put forth an efficient and effective project team.

Our proven project methodology delivers safely executed, high-quality, value-oriented, purpose-built facilities with a resolute focus on food safety. The goal is a positive project experience for all parties — the client, Dennis Group, contractors and vendors.



**HIGH QUALITY**



**EXCEPTIONAL VALUE**



**TIMELY DELIVERY**

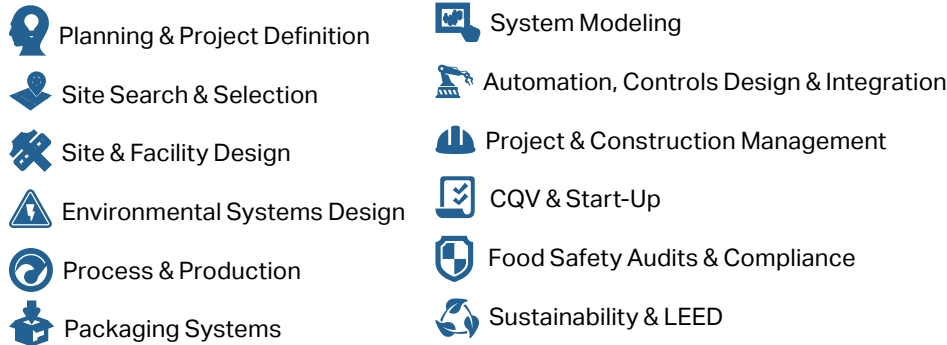


**RESPONSIVE SERVICE**



## Single-Source Supplier with In-House Expertise

We are a single-source supplier with all necessary disciplines in-house to support a project from conception through start-up. Our full-time, non-contract staff include architects, engineers (civil, structural, electrical, environmental, mechanical, process, production, packaging, industrial, controls and automation), system modeling, as well as project managers and construction managers. Dennis Group offers the following services:



**MORE THAN  
90%  
OF OUR  
COMPANY IS  
TECHNICAL STAFF**

## Building Successful Partnerships by Delivering Results

From executing projects internally to working with a general contractor to selecting an engineering partner — you have a lot of choices. Below are a few of the reasons why countless food and beverage processors have forged long-term relationships with us.

### Food & Beverage Expertise

Our sole focus on food and beverage translates into a breadth and depth of experience that is unparalleled. Over three decades, we've performed 5,000+ food projects that range from studies to full design-build greenfields. There is not a single unit operation we have not handled in food manufacturing.

### Process-Centric

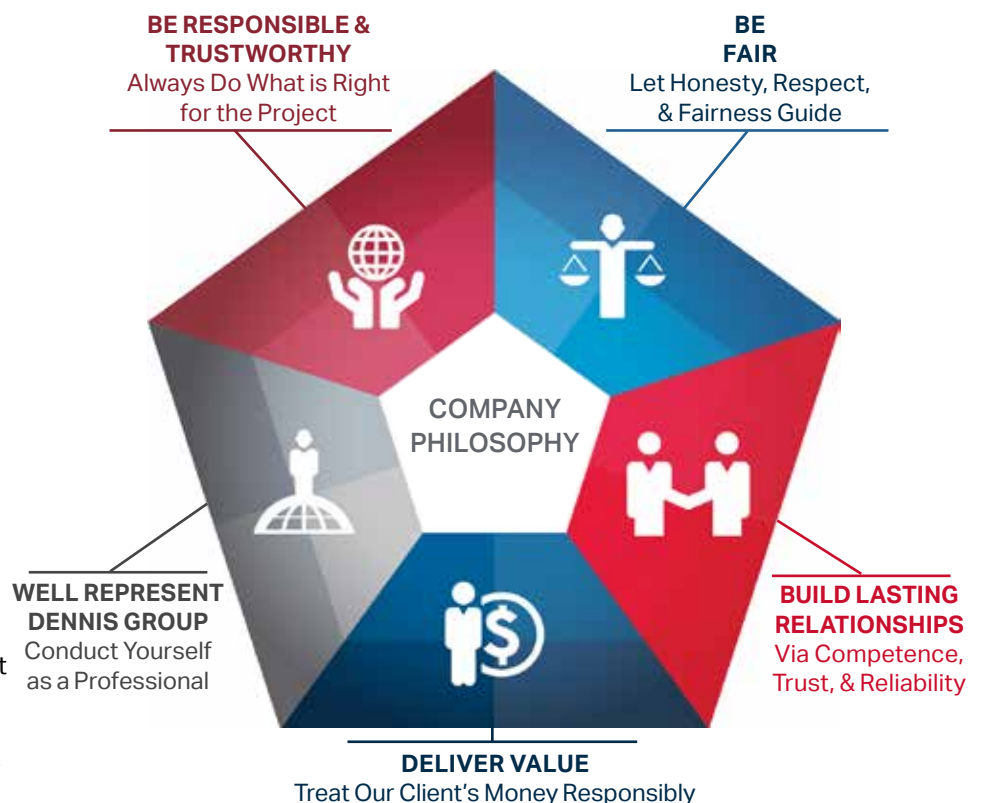
Dennis Group at its core is a process design firm and one third of our engineering staff is dedicated to this area. As such, all disciplines in our firm approach a project from the inside-out, considering the core mission of your facility – to produce safe, quality food.

### Project-Oriented Structure

With all necessary disciplines in-house to execute a project from planning through start-up, we are able to execute fast-track projects more efficiently. Additionally, our structure is flat and project-oriented, with staff following their work into the field.

### Objectivity

Dennis Group does not self-perform any work. Nor do we have exclusive agreements with any vendor or equipment supplier. Our sole obligation is to our clients. This completely unbiased approach to procurement helps us deliver the best solution for the best price.



## Food Safety

Our expertise in sanitary design and food safety is unparalleled among engineering firms. Adherence to HACCP and SQF principles is at the forefront of all of our projects and we routinely assist with food safety management plans to identify, reduce and mitigate hazards in order to maintain a safe food supply. During the preliminary design phase; personnel, waste and product movements are analyzed to ensure critical adjacencies are maintained and effective control measures are in place to avoid cross-contamination. We can help your facility ensure GFSI-approved scheme standards and FSMA requirements are met or exceeded.

# \$10MM

Average Cost

Direct cost of a food recall, not including lost sales or loss in consumer confidence

Recall Execution Effectiveness: Collaborative Approaches to Improving Consumer Safety and Confidence, Deloitte on behalf of the Food Marketing Institute ("FMI"), the Grocery Manufacturers Association ("GMA"), and GS1 U.S., June 2010

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## Job Site Safety

The protection of our clients, subcontractors, employees and the general public is of utmost importance to our firm, and our commitment to safety is reflected in how we manage projects. Dennis Group takes a proactive approach to preventing accidents through a vetted pre-qualification process of all contractors, tight controls on the work site and strict adherence to all OSHA safety regulations. Routine and random site and equipment inspections keep safety procedures top-of-mind for all involved.

# 77%

Lower OSHA recordable incident rate than national average, while executing **1.8 million hours of work annually**

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## Sustainability

As a company, we are committed to sustainable design, aligning our projects with the Triple Bottom Line principles: Economic Prosperity, Environmental Stewardship and Social Responsibility. The nature of food processing demands a high level of energy and water consumption. Therefore, our efforts are aimed at improving the efficiency of production processes. We continuously develop design strategies for efficient refrigeration and heat recovery systems, insulated building envelopes, sustainable waste management and improved indoor environmental quality. Our Sustainability Coordinators are also able to assist with all aspects of LEED certification.

# \$1.5MM

Average Annual Rebates  
Obtained on Behalf of Clients



# Awards and Accolades

## Food Plant of the Year Awards



- Dole, Soledad, CA
- Dole, Springfield, OH

- Maple Leaf, Roanoke, VA
- Dreyer's, Bakersfield, CA

- Sabra, Chesterfield, VA

## LEED Certified Projects



- Sabra (Two-time Silver Certified and Gold Certified)

- The J.M. Smucker Company
- Pepperidge Farm

- Ahold
- Agrana Fruit US

## Other Awards



- Sabra, National Award of Merit, Design-Build Institute of America
- Diageo, President's Award
- Diageo, 10 Years of Safety Award

- Danon, Supplier of the Year Finalist
- Danon, Integrator of the Year
- Ocean Spray, Supplier of the Year
- Ahold, DBIA New England Award

- MOM Brands Company and Campbell's Stockpot Soup, Food Engineering's Fabulous Food Plant

# Areas of Expertise

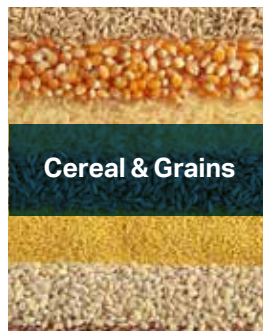
Over the past three decades, we have seen every kind of process, and methods learned in one sector often translate into innovations in another.



**Bakery**



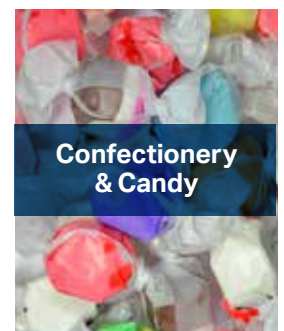
**Beverage & Bottling**



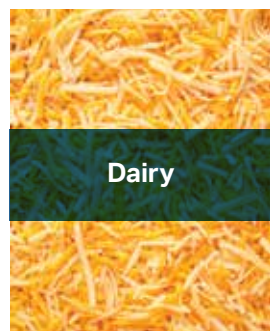
**Cereal & Grains**



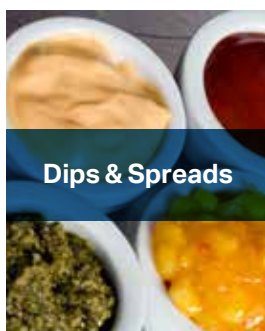
**Coffee Roasting**



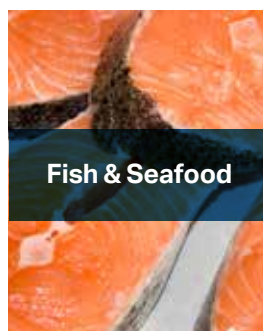
**Confectionery & Candy**



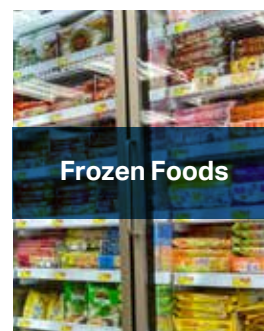
**Dairy**



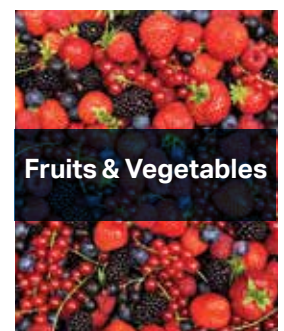
**Dips & Spreads**



**Fish & Seafood**



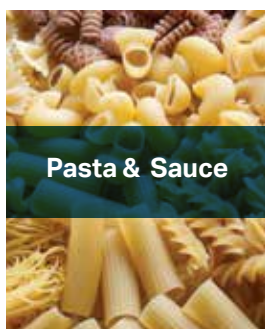
**Frozen Foods**



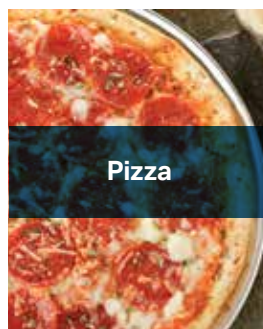
**Fruits & Vegetables**



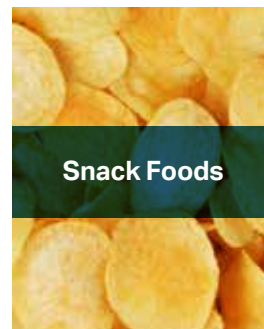
**Meat & Meat Analogue**



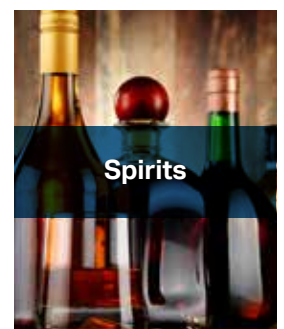
**Pasta & Sauce**



**Pizza**

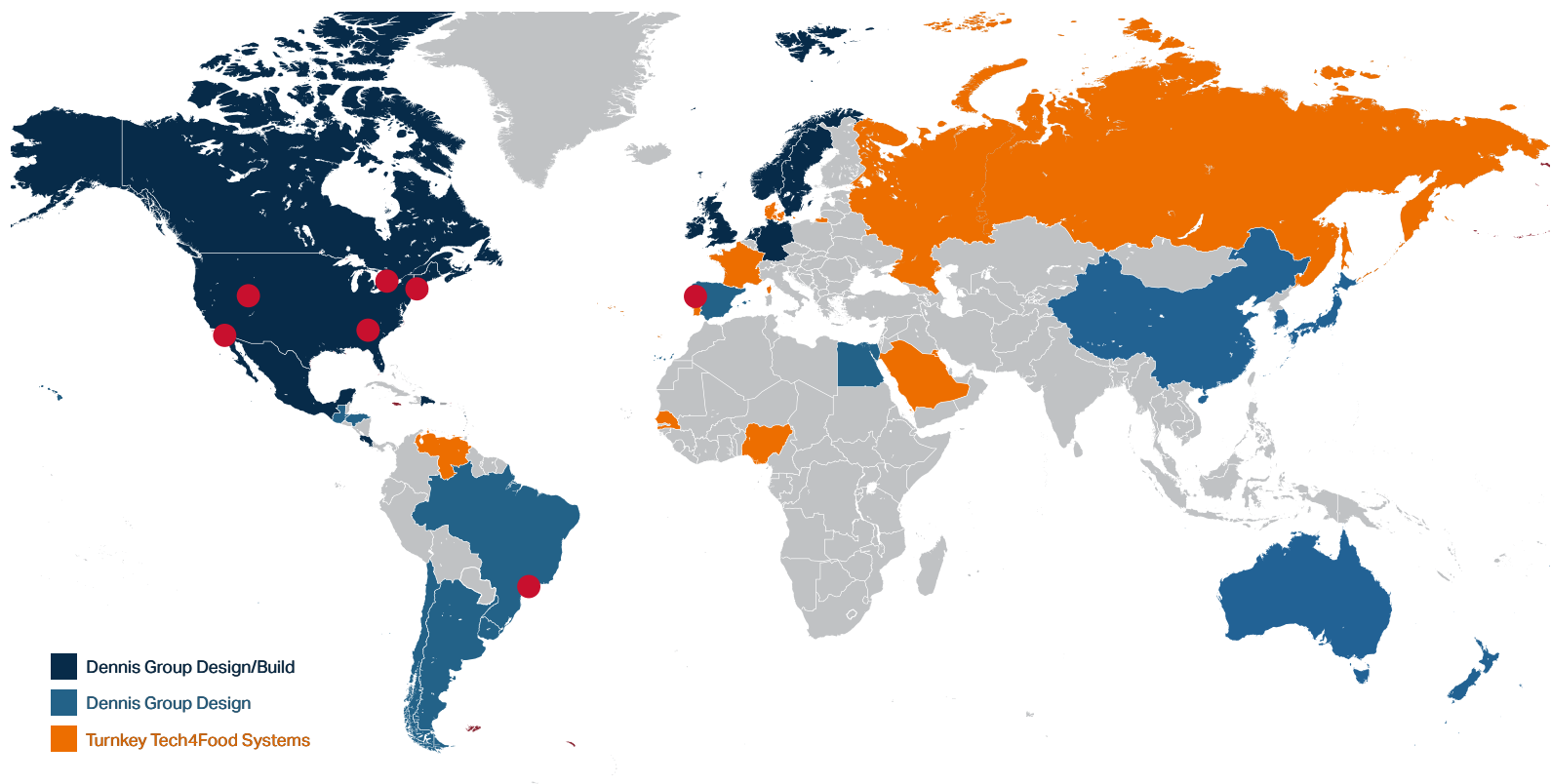


**Snack Foods**



**Spirits**





## National and International Reach

We service both small private clients as well as some of the largest food and beverage companies in the world through seven offices located in Springfield, Massachusetts; Atlanta, Georgia; Salt Lake City, Utah; San Diego, California; São Paulo, Brazil; and Toronto, Canada. We also have a partnership with Portuguese-based, Tech4Food, a company which specializes in modular production skids, which can be shipped worldwide.

# DENNIS GROUP

## Start the Discussion

Tell us a little about your business goals and upcoming capital plans or projects. We'll connect you with a senior member of our staff with experience in your segment to explore how we may assist.

United States • Canada • Brazil • Portugal

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